

# **SPONSORSHIP INVITATION**

3RD MALAYSIAN BANKING CONFERENCE 2024 Shangri-La Kuala Lumpur • 11 July 2024







### **About Malaysian Banking Conference (MBC)**

The MBC stands as a premier banking event jointly organised by the Asian Institute of Chartered Bankers and The Association of Banks in Malaysia. As a trailblazer among banking conferences, MBC consistently tunes into the industry's heartbeat. Following explorations into the dynamic realm of ESG principles in 2022 and 2023, MBC 2024 shifts its focus to unveiling challenges and advancements across various banking facets.

Be a part of this influential journey as a sponsor on 10-11 July 2024 at the Shangri-La Kuala Lumpur. Immerse yourself in an unparalleled experience alongside over 600 delegates from financial institutions, charting the course into the future of banking.

# **SPONSORSHIP PACKAGES**

Sponsorship Options & Features	PLATINUM	GOLD	SILVER		
Price	RM70,000	RM45,000	RM25,000		
Availability	1 slot	2 slots	3 slots		
Exhibition Space	10ft x 10ft (Custom build allowed)	6ft x 6ft (Tabletop exhibition)	6ft x 6ft (Tabletop exhibition)		
	ACCESS				
Exhibitor tags Conference Passes	4 6	3 4	2		
Special access to VIP lounge	1 x representative	-	-		
CONTENT AND KNOWLEDGE EXCHANGES					
Speaking opportunity at breakout session	1 x speaker slot	1 x speaker slot	1 x moderator slot		
Speaking opportunity at plenary session	1 x speaker slot	1 x moderator slot	-		
Speaking opportunity at media roundtable session	1 x speaker slot	-	-		
EXPOSURE					
Logo on conference microsite with hyperlink to corporate website	Y	Y	Υ		
Logo on conference e-backdrop	Υ	Y	Y		
Logo on photo opportunity wall	Y	Y	Y		
Announcement of the sponsorship in AICB's social media platforms which have over 70k followers (Facebook, Instagram and LinkedIn)	Υ	Υ	Υ		
Corporate video to be played in conference hall	Y	-	-		
1 x inclusion of your brand advertisement in AICB's biannual Banking Insight publication to 30k+ members	Υ	-	-		

Please complete the sponsorship registration form on page 7 to secure your spot.

## **QUESTIONS?**

Call (603) 2602 6824 or email <a href="mailto:yuvin@aicb.org.my">yuvin@aicb.org.my</a>

2022 2023

#### **KEY VIPs**







### PARTNERS AND SUPPORTERS



- Association of Chartered
  Certified Accountants
  (ACCA) as the
  supporting partner
- Asian Banking School (ABS) as affiliate partner
- 4 local and international organisations as sponsors









2022 2023

## MEDIA COVERAGE



35 global and local media houses - Business Today, Nikkei Asia, The Star, New Straits Times, Reuters, News Hub Asia, Global Magazine, Bernama, The Edge Markets

# **EVENT RATING**

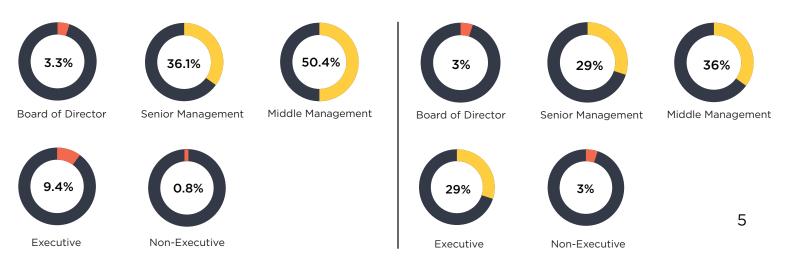


More than 95% of the attendees rated the events very good to exceeds expectations.

# NUMBER OF DELEGATES



# **DELEGATES JOB LEVEL**



# **MBC 2022 AND 2023 KEY STATISTICS**

	Y2022	Y2023
Delegates Organisation	<ul> <li>AmBank Islamic Berhad, Malaysia</li> <li>Asia School of Business, Malaysia</li> <li>Asian Development Bank, Malaysia</li> <li>Bank Negara Malaysia</li> <li>Bank Pembangunan Malaysia Berha</li> <li>Boston Consulting Group, Malaysia</li> <li>Bursa Malaysia Berhad</li> <li>Chartered Banker Institute, UK</li> <li>Citi Private Bank, Singapore</li> <li>Climate Impact X, Singapore</li> <li>Climate Impact X, Singapore</li> <li>Ernst &amp; Young Consulting, Malaysia</li> <li>Ernst &amp; Young Law, USA</li> <li>Green Growth Asia Foundation, Malaysia</li> <li>Incle Isouth Asia, India</li> <li>Indonesia-Malaysia-Thailand Growth Business Council, Malaysia</li> <li>Institute of Strategic and Internation</li> <li>Maybank Investment Banking Group</li> <li>Maybank Investment Bank Berhad, Indiaysia</li> <li>Monash University Malaysia</li> <li>Monash University Malaysia</li> <li>Monash University Malaysia</li> <li>Moody's Analytics, Singapore</li> <li>OCBC Bank (Malaysia) Berhad</li> <li>Oliver Wyman Singapore</li> <li>Pantas Software, Malaysia</li> <li>Securities Commission Malaysia</li> <li>Sime Darby Plantation Berhad, Malaysia</li> <li>Standard Chartered Bank Malaysia</li> <li>Tenaga Nasional Berhad, Malaysia</li> <li>UK Foreign, Commonwealth and De</li> <li>United Nations Environment Progra (UNEP-FI), India</li> <li>World Bank Group, Singapore</li> <li>World Wide Fund for Nature (WWF</li> <li>YTL Corporation Berhad, Malaysia</li> </ul>	aysia  Triangle (IMT-GT) Joint  nal Studies (ISIS), Malaysia b, India Malaysia conment and Climate Change,  aysia Berhad  evelopment Office, Malaysia mme Finance Initiative

## **PAST MBC SPONSORS**

















# **MBC 2024 SPONSORSHIP REGISTRATION**

Choose your preferred package:

			PLATIN	UM	GOLD		SILVER
Price			RM70,000		RM45,000		RM25,000
Sponsor's Details							
Company Name							
Business Registration Number	,						
Invoicing Address							
Contact Person				· · · · · · · · · · · · · · · · · · ·			
Designation							
Contact Number	(Office)	) 			Mobile)		
Email Address	· · · · · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·			
Payment Details							
Preferred Method	IBG						
Bank Name	Malayan Banking Berhad						
Bank Address	Bukit Bintang Branch, 42-2 Ground Floor & 1st Floor, Jalan Sultan Ismail, 50250 Kuala Lumpur, Malaysia						
Bank Account Number	0-14084-223041						
Bank Swift Code	MBBEMYKL						
Beneficiary Name	Asian Institute of Chartered Bankers						
Beneficiary Reg. Number	197701004872 (35880-P)						
Beneficiary Address	Level 2, Bangunan AICB, Jalan Dato'Onn, 50480 Kuala Lumpur, Malaysia						
Yes, please prepare an inv	oice for m	ny selec	ted sponsor	ship pa	ckage(s)		
confirm my application a	nd particip	oation a	s sponsor				
Note: Once participation is con	firmed, th	e spons	orship term	s and c	onditions appl	y.	
Email the proof of payment (re (Norazlim) / (603) 2701 9214 (			to <u>norazlim(</u>	<u>@stfres</u>	ources.com_or	call (6	603) 2701 9219
company stamp				Dat	e		

Submission of this Sponsorship Application Form confirms your participation at the Malaysian Banking Conference 2024 ("Event") organised by the "Asian Institute of Chartered Bankers" ("AICB") and "The Association of Banks in Malaysia" ("ABM") (collectively referred to as the "Organisers"). The following terms and conditions in this Sponsorship Application Form together with the terms and conditions in the Sponsorship Brochure (collectively referred to as the "Agreement") shall apply –

#### **Duration of Sponsorship**

**a.** The duration of the sponsorship is for 11 July 2024.

### b. Availability

The availability of sponsorship is determined on a first come first serve basis and subject to approval. The availability will be based on the date of receipt of this Sponsorship Application Form. Verbal confirmations will not be entertained.

#### c. Payment

Payment of the sponsorship fees shall be made in full no later than **28 June 2024**. Payments must be made via cheque **OR** online transfer in Malaysian Ringgit (MYR) to "Asian Institute of Chartered Bankers". Participation of sponsors, also referred to as exhibitors, will only be confirmed upon receipt of **FULL** payment.

#### d. Cancellation Policy

Once the sponsorship is confirmed and payment has been made in full, the refund policy shall only apply if the Event is cancelled, whereby full payment will be refunded to you.

#### e. Use of Exhibition Space, Booth Selection, Relocation and Floor Revision Plans

The space contracted for the assigned booth during the Event is to be used solely by you whose name appears on this Sponsorship Application Form, and it is agreed that you will not sublet or assign any portion of the space to any other party without prior written consent from AICB.

If there is insufficient exhibition space to accommodate partners' and exhibitors' requests or for safety reasons, AICB retains the exclusive and absolute right to revise the exhibition floor plan and / or to re-locate the exhibitors' assigned booth where necessary.

#### f. Marketing Materials

You shall grant the Organiser the right to use your corporate logos, trademarks, company descriptions and any other marketing materials (collectively referred to as the "Materials") in any advertising and promotional medium distributed by the Organiser solely in connection with the Event. This applies to future marketing by the Organiser but only relating to the Event or any similar event to be held. If you fail to comply with the foregoing, the Organiser shall not be liable for any delay in or failure to provide any sponsorship benefits to you.

Your Materials will only appear in the publicity materials for the Event if your sponsorship has been confirmed and payment has been made by you in full. Please adhere to the stipulated deadlines to avoid missing out on any promotional activities.

#### g. Hardware

All hardware items for showcase during the Event are to be provided by the respective exhibitors, including you.

#### h. Installation and Dismantling

The date and time for your installing, exhibiting and dismantling of any items for the Event must comply with the "**Exhibitors' Set-Up and Teardown Schedule**" which will be provided by AICB. You shall be liable for all storage and handling charges resulting from the failure to remove any items from the Event location before the end of the dismantling period set by AICB.

#### i. Exhibitors' Set-Up

Your set-up staff are only allowed on the Event floor during the dates and times published in the Exhibitors' Set-Up and Teardown Schedule.

#### j. Indemnity

You shall fully release and indemnify the Organiser from and against all costs, expenses, charges, demands, actions, claims, losses, liabilities, judgments, causes of action, proceedings, suits, penalties or damages of any kind, arising out of or are attributed to:

- your (including your employees', agents' and representatives') negligence, omission or willful misconduct relating to this Agreement and the Event;
- any claim made by your employees, agents and representatives;
- your failure to comply with any applicable laws and regulations relating to this Agreement and the Event; and
- your providing to the Organiser of any unauthorised or illegal materials, or materials which infringe or misappropriate another third party's intellectual property or proprietary rights.

#### **k.** Limitation of Liability

In no event shall the Organiser be liable for:

- any loss, theft or destruction of hardware and other tangible goods including exhibition materials and products which you are solely responsible for;
- any personal injury or death of your employees, agents and representatives during the Event unless it is due to the negligent acts or omissions of the Organiser;
- any damage to your business or reputation as a result of the Organiser's failure to hold the Event as scheduled or provide the required exhibition space to you for the Event; and
- delay to any sessions or activities during the Event.

In no event shall the aggregate liability of either party towards each other for direct or statutory damages arising from this Agreement or the Event exceed the amount of sponsorship fees paid by you under this Agreement. Neither party shall be liable under this Agreement for any indirect, punitive, special, incidental, consequential, exemplary or similar damages, howsoever caused.

#### I. Representations and Warranties

Each party represents, warrants, and covenants, on behalf of itself, that (i) it is validly incorporated and existing under the laws of the jurisdiction of its organisation and is authorised to do business in each jurisdiction in which it transacts business in accordance with applicable laws; (ii) it has the exclusive right, power and authority to enter into this Agreement and to perform all of its obligations hereunder; and (iii) neither the execution and delivery of this Agreement, nor the performance of the respective party's obligations hereunder, shall violate any agreement to which that party is a party to or any applicable law or regulation to which it is subject to.

You warrant that all information and materials provided under this Agreement are accurate and not misleading or deceptive.

#### m. Personal Data Protection Act

By agreeing to become a sponsor / exhibitor of the Event, you consent to the Organisers' use of your personal data according to the Personal Data Protection Act (PDPA) 2010, AICB's Personal Data Protection Notice and ABM's Privacy Policy.

#### n. Anti-Bribery and Anti-Corruption

All forms of bribery and corruption are prohibited. AICB upholds a zero-tolerance approach. In addition to not participating in bribery, you must not participate in any corrupt activity, such as extortion, collusion, breach of trust, abuse of power, trading under influence, embezzlement, fraud or money laundering. Click **here** to view AICB's Anti-Bribery and Corruption Policy.

#### o. Governing Law and Jurisdiction

This Agreement shall be construed in accordance with and governed by the laws of Malaysia. Parties agree to submit to the exclusive jurisdiction of the Courts of Malaysia, with respect to any claim or matter arising under this Agreement.

#### p. Miscellaneous

Nothing in this Agreement is intended to create, nor shall anything herein be construed or interpreted as creating an agency, partnership, joint venture or any other relationship between the parties in this Agreement except as expressly set forth herein.

All notices required to be provided in connection with this Agreement shall be in writing, and be delivered by registered mail or by courier, at the addresses set forth in this Sponsorship Regsitration Form.

Neither party shall assign nor otherwise transfer this Agreement or any of its rights and obligations hereunder, whether in whole or in part, without the prior written consent of the other party. Any assignment in violation of this clause shall be void. Waiver by either party of a breach or violation of any provision of this Agreement shall not operate as, or be construed to be, a waiver of any prior, concurrent or subsequent breach.

Save as agreed otherwise, this Agreement constitutes the entire agreement relating to the matters set forth herein and supersede any and all prior or contemporaneous discussions, representations, correspondences and agreements, whether oral or written, pertaining thereto.

If any one or more of the provisions or part thereof contained in this Agreement should be or become invalid, illegal or unenforceable due to any reason, this shall not in any way affect or impair the validity or enforceability of the remaining provisions in this Agreement. If one party gives notice to the other of the possibility that any provision or part-provision of this Agreement is invalid, illegal or unenforceable, the parties shall negotiate in good faith to amend such provision so that, as amended, it is legal, valid and enforceable, and to the greatest extent possible, achieves the intended commercial result of the original provision.

This Agreement may only be amended or modified in writing and duly executed by the parties.

	Y2022	Y2023		
Key VIPs	Minister of Finance, Malaysia	<ul> <li>Minister of Investment, Trade and Industry, Malaysia</li> <li>Minister of Natural Resources, Environment and Climate Change, Malaysia</li> </ul>		
Partners and Supporters	<ul> <li>Co-organised with The Associations of Banks in Malaysia (ABM).</li> <li>Association of Chartered Certified Accountants (ACCA) as the supporting partner.</li> <li>Asian Banking School (ABS) as affiliate partner.</li> <li>4 local and international organisations as sponsors.</li> </ul>	<ul> <li>Co-organised with The Associations of Banks in Malaysia (ABM).</li> <li>British High Commission (BHC) as the supporting partner.</li> <li>Asian Banking School (ABS) as affiliate partner.</li> <li>5 local and international organisations as sponsors.</li> </ul>		
Media Coverage	35 global and local media houses.	39 global and local media houses.		
Event Rating	More than 95% of the attendees rated the events very good to exceeds expectations.			
Delegate Category	Banking and financial practitioners.			
No. of Delegates	510 pax	601 pax		
Delegates Job Level  Board of Director  Senior Management  Middle Management  Executive  Non-Executive	<ul><li>3.3%</li><li>36.1%</li><li>50.4%</li><li>9.4%</li><li>0.8%</li></ul>	• 3% • 29% • 36% • 29% • 3%		
Delegates Organisation	<ul> <li>AmBank Islamic Berhad, Malaysia</li> <li>Asia School of Business, Malaysia</li> <li>Asian Development Bank, Malaysia</li> <li>Bank Negara Malaysia</li> <li>Bank Pembangunan Malaysia Berhad</li> <li>Boston Consulting Group, Malaysia</li> <li>Bursa Malaysia Berhad</li> <li>Chartered Banker Institute, UK</li> <li>Citi Private Bank, Singapore</li> <li>Climate Impact X, Singapore</li> <li>Ernst &amp; Young Consulting, Malaysia</li> <li>Ernst &amp; Young Law, USA</li> <li>Green Growth Asia Foundation, Malaysia</li> <li>ICLEI South Asia, India</li> <li>Indonesia-Malaysia-Thailand Growth Triangle (IMT-GT) Joint Business Council, Malaysia</li> <li>Institute of Strategic and International Studies (ISIS), Malaysia</li> <li>Maybank Investment Banking Group, India</li> <li>Maybank Investment Bank Berhad, Malaysia</li> </ul>			